



**CLOUD SOLUTIONS 2016-2026**  
Led by the State of Utah

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Master Agreement #: AR3088

Contractor: **ASKREPLY, INC. D/B/A B2GNOW**

Participating Entity: **STATE OF MISSOURI**

*All products, accessories, and services listed on the Contractor's page of the NASPO ValuePoint website shall be available for purchase by the state agencies governed by Chapter 34 RSMo, political subdivisions, and universities of the State of Missouri.*

**Master Agreement Terms and Conditions:**

1. Scope: This addendum covers **Cloud Solutions** led by the State of *Utah* for use by state agencies governed by Chapter 34 RSMo, political subdivisions, and universities of the State of Missouri as authorized by that state's statutes to utilize State contracts with the prior approval of the Director of the Division of Purchasing.
2. Participation: Use of specific NASPO ValuePoint cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use State contracts are subject to the prior approval of the Director of the Division of Purchasing. Issues of interpretation and eligibility for participation are solely within the authority of the Director of the Division of Purchasing.
3. Access to Cloud Solutions Services Requires State CIO Approval: Unless otherwise stipulated in this Participating Addendum, specific services accessed through the NASPO ValuePoint cooperative Master Agreements for Cloud Solutions by state executive branch agencies are subject to the authority and prior approval of the State Chief Information Officer's Office. The State Chief Information Officer means the individual designated by the state Governor within the Executive Branch with enterprise-wide responsibilities for leadership and management of information technology resources of a state.
4. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Frank Begalke
Address:	725 W McDowell Road, Phoenix, AZ 85007
Telephone:	602-325-9277
Fax:	866-892-2913
Email:	feb@b2gnow.com

State of Missouri

Name:	Molly Hurt
Address:	301 W. High Street, Rm. 630, Jefferson City, MO 65101
Telephone:	(573) 751-8900
Fax:	(573) 526-9816
Email:	<a href="mailto:Molly.Hurt@oa.mo.gov">Molly.Hurt@oa.mo.gov</a>

**5. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER AGREEMENT**

These modifications or additions apply only to actions and relationships within the Participating Entity.

Participating Entity must check one of the boxes below.

No changes to the terms and conditions of the Master Agreement are required.

The following changes are modifying or supplementing the Master Agreement terms and conditions.

- 1) State of Missouri Contract Document **CT200503008**
- 2) For informational purposes, the contractor is requested to complete **Exhibit A** regarding their economic impact to the State of Missouri.
6. Subcontractors: All contactors, dealers, and resellers authorized in the State of Missouri, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
7. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.



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IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: <b>State of Missouri</b>	Contractor: <b>AskReply, Inc. d/b/a B2Gnow</b>
Signature: 	Signature: 
Name: <b>Karen Boeger</b>	Name: <b>Frank Begalke</b>
Title: <b>Director, Division of Purchasing</b>	Title: <b>Chief Operating Officer</b>
Date: <b>12/22/2023</b>	Date: <b>12/15/2023</b>

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Development Coordinator:	Shannon Berry
Telephone:	775-720-3404
Email:	<a href="mailto:sberry@naspovaluepoint.org">sberry@naspovaluepoint.org</a>

**Please email fully executed PDF copy of this document  
 to  
[PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org)  
 to support documentation of participation and posting  
 in appropriate data bases.**



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**EXHIBIT A**

**Missouri Economic Impact:** The utilization of Missouri businesses and Missouri employees and other positive economic impact in the provision of the products and/or services under the agreement between the State of Missouri and the vendor is highly desirable for the State of Missouri. Therefore, please provide responses to the following to describe your Missouri economic impact.

1. Provide a description of the company's economic presence within the State of Missouri, including Missouri employees statistics, Missouri business facilities (size, type of facility, location), Missouri subcontractors, etc.

We do not have any facilities, employees, or subcontractors in the State of Missouri

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2. Provide a description of the proposed services that will be performed and/or the proposed products that will be provided by the Missouri vendors and/or Missouri products under this agreement.

B2Gnow Diversity Management Software System

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3. Provide a description of the economic impact returned to the State of Missouri through tax revenue obligations.

We will remit all required tax obligations

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4. List all Missouri certified Minority Business Enterprises (MBE)/Women Business Enterprises (WBE) as defined at Website: <http://oeo.mo.gov> you will use in the provision of products and services under the contract:

Not Applicable

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5. List all Missouri Organizations for the Blind or any Missouri Sheltered Workshops as listed at Websites <http://dese.mo.gov/special-education/sheltered-workshops/directories>, <http://www.lhbindustries.com> and <http://www.alphapointe.org> you will use in the provision of products and services under the contract:

Not Applicable

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6. List all Missouri Service-Disabled Veteran Business Enterprises (SDVE's) as listed at Websites <http://oa.mo.gov/purchasing/vendor-information/missouri-service-disabled-veteran-business-enterprise-sdve-information> you will use in the provision of products and services under the contract:

Not Applicable

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